



Premier Point of Sale Ltd

The UK's biggest supplier of aluminium P.O.S equipment, Premier Point of Sale operate from 22,000 sq ft premises and employ 6 staff. As they looked poised for further growth they recognised the need for specialist HR support and advice.

Before

-  A great employer who recognised the value of specialist advice and support in the complex and challenging area of HR.
-  A business owner who sometimes felt isolated and sought a trustworthy sounding board to support his decision making.
-  Wanted to further develop his skills, and that of his team, to ensure the continued growth of his business.

After

-  By demonstrating they cared about the business and its people, Hallidays Ethical Resourcing quickly became an integral part of the Premier team. They worked closely with Premier to put together a comprehensive Employee Handbook and contracts.
-  Premier now has the right people in place without the usual stress, worry and time associated with recruitment and the complexities of "people policies" spanning induction to retirement.

Outcome

Premier is a confident business with an engaged team that can move forward knowing the building blocks are in place for the future growth and development of the business and its people.

The HER team have helped to develop MD Simon's HR goals and will continue to assist with the development of his team. The introduction of an appraisal system and a review of employee benefits that reflect the positive culture within Simon's business are next on the agenda.

What the client said

“ Being an employer is very rewarding, however it can also be extremely complex and worrying. HER offered exactly what I was looking for: a personal service with an approachable team, a supplier who cared about my business and its people, and the opportunity to build a lasting relationship. Working with HER has helped me to focus on my business. ”



Simon Matthews
Managing Director - Premier Point of Sale Ltd