



Our knowledge and expertise in Corporate Finance means we have access to the research, contacts and specialised skills needed to grow your business and make it attractive to buyers. Here are 5 questions we can help you with...

✓ **Acquisitions**
Have you considered accelerating the growth of your business by acquisition to achieve your business goals?

✓ **Funding**
Do you know all the funding solutions available to help you grow your business?

✓ **Exit Planning**
Have you put a cohesive plan in place to optimise selling your business?

✓ **Management buy in/out**
Do you know how to identify the best exit route for your business?

✓ **Selling**
Do you know how to identify potential buyers to maximise the value of your business?





If you are thinking of retiring in the next 10 years, you might be hoping that the sale of your business will help fund your retirement, but in reality is your business ready for sale?

Growing your business

One route might be to buy another business, this would help to get your business into it's best shape for sale. Obviously this is not without hassle or risk, but we can help you with the entire process and take away some of the stress and worry.

This could begin with helping to identify your 'strategic acquisition targets'. We can build a suitable shortlist, carry out the commercial and financial due diligence, help find funding for the deal, plus guiding and advising on legal documentation. This is where our knowledge of mergers and acquisitions comes in, helping you to get the most for your business when you decide to sell it.

Funding

Does not having access to the right funding inhibit your ideas? Are you keen to innovate and find the right resource to support your innovative plans for your business? Maybe you have funding, but you're not sure if it's the right type? We can answer all of these questions and make the whole process simple and straightforward.

There is a wide range of funding solutions, many of which you may not have heard of or even considered which we can help you access.

“ Prior to selling my business, Hallidays were crucial in the timing of the sale and their expertise resulted in additional tax savings. ”



Richard Greer
Greer Pharmacy

Changing to Hallidays is easy



Step 1

Talk to Hallidays



Step 2

Establish your exit route



Step 3

Create a step-by-step plan

Exit planning

It's important to focus on the processes and systems that help your business to stand on its own two feet and not be dependent on the existing board, owner manager or founder members. These processes and systems will make your business more attractive to a potential buyer.

Realising your dreams

You may dream of moving abroad to that 'place in the sun', or maybe you'd like to relocate to the golf course, or spend more time with your family and friends? If you're planning on selling your business, or even part of it and retiring in the next 10 years you need to start talking to us now.

Selling

Besides the obvious tax planning issues that need to be considered, we can also help you to prepare your business so that it sells more quickly, more easily, and for the best possible price. We can help you to sell your business with expert advice on all the options from a third party sale to Management Buy Outs (MBO) and Management Buy Ins (MBI).

So please give us a call to arrange a meeting. From here we will be able to assess how ready your business is for sale and start taking the first steps to a relaxed and happy retirement.